



COUNTY OF ALAMEDA PUBLIC HEALTH DEPARTMENT (ACPHD)

Questions & Answers

to

RFP No. ACPHD-DCDCP-1014

for

Braided Funding: A Syndemic Approach to Sexual Health and Wellness

Networking/Bidders Conference Held on
★ January 3, 2024, and January 4, 2024 ★

This County of Alameda, Public Health Department (ACPHD), RFP Questions & Answers (Q&A) has been electronically issued to potential bidders via email based on the Bidders Conference sign-in sheets or from other sources. This RFP Q&A will also be posted on the GSA Contracting Opportunities website located at [Alameda County Current Contracting Opportunities](#).



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**County of Alameda, General Services Agency – Procurement
RFP No. ACPHD-DCDCP-1014 , Questions & Answers**

Thank you for your participation and interest in the County of Alameda Request for Proposal (RFP) for Braided Funding: A Syndemic Approach to Sexual Health and Wellness.

All the questions are taken verbatim from written questions emailed by potential Bidders. The County of Alameda shall be noted as “County” in the answers to these questions. The Questions and Answers are the final stances of the County. Please consider this document in preparation for your bid response.

Scope of Work Questions and Answers:

Q1) What is the easiest way to confirm which of our current contracts now fall under the auspices of this RFP?

A1) Please refer to your current Alameda County contracts.

Q2) Is MCM required to have licensed provider oversight/supervision?

A2) Yes. Per the current Oakland Transitional Grant Area Planning Council Standards of Care, Provider qualification includes:

- **Bachelor’s Degree in social work or related field, up to Master’s or Doctorate in Social Work**
- **Three years of short-term assistance experience without a degree in social work or related field is acceptable**
- **Positions require a license will include the following: Licensed Clinical Social Workers, Marriage and Family Therapist, or Registered Nurse.**
- **Unlicensed medical case managers must receive clinical supervision at least once per month from a licensed provider as described above**

Please see Addendum No. 01.

Q3) Under HIV prevention and outreach can the STD, and PrEP/PEP activities include Contra Costa County, or strictly AC?

A3) Please refer to Section II. E. Specific Requirements HIV Prevention and Outreach item 4 on page 20 of 49: 4. *Services must be provided in Alameda County.*

Q4) For the programs that are only giving one award, is it expected that we serve residents in both Alameda and CC County?

A4) Please refer to Section II. Statement of Work on page 5 of 49: *Ryan White and Minority AIDS Initiative (MAI) funds must serve residents of Alameda and Contra Costa Counties.*

Please see Addendum No. 01.

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- Q5) As above - where indicated, are services to be provided to EITHER Alameda County OR Contra Costa County residents, or to BOTH Alameda County AND Contra Costa County residents?
- A5) See response to Q4 and Addendum No. 01.**
- Q6) I don't see Support group/Psychosocial support in this bid, is that going to end? or will it be a separate funding?
- A6) Psychosocial Support is not included in this RFP.**
- Q7) One of the specific requirements is to ensure PLWH clients are connected and retained in care. Where is a reference to "must provide plan to arrange follow up for clients who are persistently out of care and/or not virally suppressed"?
- A7) There is no reference to "must provide plan to arrange follow up for clients who are persistently out of care and/or not virally suppressed."**
- Q8) Allowable & Unallowable Items:
Do you have a list or examples of allowable and unallowable items for each grant? Since RW and CDC prevention may have different criteria for the usage of funding, clarification on this would be greatly appreciated.
- A8) Please use the link in Appendix A page 47 of 49 and Addendum No. 01 for Ryan White programmatic guidelines. Budget guidance from the CDC has not yet been issued. Any unallowable expenses will be established during the contract process.**
- Q9) RFP Page 9 Clarification:
Regarding the chart on RFP page 9 indicating "Floor of Individual Award Range" and "Ceiling of Individual Award Range," could you specify whether these figures are for a 12-month period or a 24-month period?
- A9) These figures are for a 12-month period. Please see Addendum No. 01.**
- Q10) Are any of the origins of funding for RFP No. ACPHD- DCDCP- 1014 Braided Funding supported by Maintenance of Efforts (MOE) Tobacco Tax Settlement Funds (TTSF) or Realignment (RLGN)?
- A10) Please see Addendum No. 01.**
- Q11) Is this RFP No. No. ACPHD- DCDCP- 1014 Braided Funding: replacing current contracts that support Harm Reduction services funded by MOE, TTSF, RLGN, Measure A, Measure A HCSA?
- A11) Yes, Harm Reduction contracts are set to expire on June 30, 2024, and this RFP will fund new contracts that are expected to begin July 1, 2024.**

Please see Addendum No. 01.

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Q12) Is this RFP No. ACPHD- DCDCP- 1014 Braided Funding: Additional funding to support Harm Reduction expansion in Alameda County / Contra Costa counties in addition to programs currently funded by MOE, TTSF, RLG, Measure A, Measure A HCSA?

A12) No, this is not additional funding for the contracts listed above.

Q13) Will MOE, TTSF, RLG, Measure A, Measure A HCSA funds continue to support Harm Reduction services once RFP No. ACPHD- DCDCP- 1014 Braided Funding begins on July 1st 2024?

A13) Yes, MOE, TTSF, RLG, and Measure A funds are the identified funding sources for Harm Reduction services under this RFP.

Q14) *Ryan White and Minority AIDS Initiative (MAI) funds must serve residents of Alameda and Contra Costa Counties.* Does this contract support providing services in cities of Contra Costa County? If so, what percentage of the grant can support Contra Costa County cities?

A14) There is no minimum or maximum for support of clients from Contra Costa County.

Q15) What determines the difference between Available Annual Funding at \$998,000 and Ceiling of Individual Award Range of \$850,000? Is this the difference between collaboration and individual applicants?

A15) The difference in Available Annual Funding and Ceiling of Individual Award Range will be determined based on the applications submitted and the recommendations of members of the County Selection Committee. Final award amounts will be based on the County Selection Committee recommendations and negotiated between ACPHD and the awarded bidder(s).

Q16) If Agency A (Lead) is the fiscal agent and the agency fiscally sponsored Agency B(Subcontractor) both provide direct Harm Reduction services, can the Lead (A) apply for funding and subcontract Agency (B) fiscally sponsored agency? If so, can Lead Agency (A) apply for the max amount categorized as Estimated Available Annual Funding at \$998,000? or does the Lead still apply for the Ceiling of Individual Award Range of \$850,000?

A16) Agency A can apply and identify a subcontractor and Agency A can apply as a Single Organization. The revised annual ceiling of individual award range is \$998,000.

Please see Addendum No. 01.

Q17) Is this RFP for a new program or is this a continuation of an existing Alameda/Contra Costa health initiative?

A17) Please refer to Section II. A. Intent on page 5 of 49.

Q18) On page 7 there is a list of priority populations for this RFP. What are the population sizes for these groups in Alameda County & Contra Costa County?

A18) Bidders are encouraged to review county, state, and federal databases to retrieve this data.

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- Q19) Can the county provide expected volumes for the testing components of this RFP?
A19) The County cannot provide expected volumes for the testing components.
- Q20) Can you please elaborate on this Note from page 11?
The County reserves the right to suggest or curate collaborations depending on bid responses and based on the expressed needs of People Living with HIV/AIDS in Alameda and Contra Costa Counties.
- A20) The County can suggest collaboration configurations that: 1) leverage the complementary service offerings, geographic focus, track record in effectively serving prioritized populations, and community reputation of organizations included in proposed collaborations; and 2) in response to epidemiologic data and assessed needs of people living with HIV. County reserves the right to suggest and or curate collaborations depending on bid responses and based on the expressed needs of People Living with HIV/AIDS in Alameda and Contra Costa Counties.**
- Q21) On Bidder Qualifications, pg 14, part a., is there an alternative metric other than 3 years of engagement? Would for example a completed testing volume for a calendar year work to show vendor capability & capacity?
A21) No. Please refer to Section II. D Bidder Qualifications on pages 13-14 of 49.
- Q22) Are each of the different service categories managed at the county level by different program managers?
A22) Yes.
- Q23) How is the funding distributed? Will the funds come separately for each service category or as a lump sum for multiple service categories?
A23) Funding will be awarded by service category.
- Q24) Our organization has a unique management structure - hospital in the East Bay under affiliation with UC Regents. Some of the county grants remain under the East Bay hospital structure, while others are under the UC Regents oversight particularly if any physician time is involved/budgeted. RFPs are also divided among Contracts and Grants personnel by whether they are county, state or federally funded. Is this considered a **county grant** given that there are multiple funding sources? Since multiple programs may be involved in applying for the different service categories, how might this be addressed?
A24) Please see Addendum No. 01 for the funding origin(s) of each service category. The funding sources in this RFP, if federal or state, are pass-through grants. How an organization categorizes their funding sources is up to each organization.
- Q25) Can separate programs within the same institution have a "lead coordinator" to oversee the responsibility of the service category for which they are responsible?

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Example The Single Organization submits the RFP, but each service category has a lead within their own department who is responsible for the **total** management of their service category:

- 1) the HIV Program bids for MCM with a separate lead coordinator
- 2) the FQHC and JJC (within the same organization) bids for EIS with a separate lead coordinator
- 3) the ED, FQHC and JJC within the same organization bids for HIV Prevention and Outreach with a separate lead coordinator

A25) How the contracts are managed at the organization level is up to the organization.

Q26) Page 47, 1. c. indicates that the "client have no other funding or insurance source for the services received". Does this completely disqualify children/youth with California Children's Services?

A26) Please see Appendix A on pages 47-49 and the revision made to Appendix A in Addendum No. 01.

Bid Process/Submission Questions and Answers

Q1) Submission Clarification:

Could you please confirm that even if we apply for multiple categories, we only need to submit one set of documents (1. Table of Contents, 2. Bidder Information Sheet, 3. Bidder Acceptance, 4. Debarment and Suspension Certification, 5. Service Category Selection, 6. Bidder Minimum Qualifications, 7. Description of Syndemic Approach, 8. Health Equity, 9. Description of Relevant Experience, 14. References, 15. Exceptions and Clarifications, and 18. Exhibit B-1 – Certification for Contracts, Grants, Loans, and Cooperative Agreements)? Additionally, should we submit separate documents (10. Description of Proposed Services, 11. Scope of Work, 12. Bid/Budget Form, and 13. Budget Detail and/or Cost Narrative) for each category we apply for?

A1) Page 2 of 27 in the RFP, Exhibit A-Bid Response Packet, Required Documentation and Submittals Checklist states: *Bidders must submit a single Bid Response Packet.*

Please see Addendum No. 01.

Q2) Will there be feedback to each applying organization about evaluation scores? Without feedback, it is difficult to know how an organization can improve future submissions.

A2) Feedback will not be provided to each applying organization. Please refer to Section III. J. Notice of Intent to Award on page 33 of 49 for additional information.

Q3) Since this is braided funding, is it safe to assume that applications that apply to more program categories will be more competitive?

A3) Please review Evaluation Criteria starting on Page 29 of 49 in the RFP, Section III (County Procedures, Terms, and Conditions), Item H(12).

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Q4) Do you have to be registered in the "qualified contractors' list" to apply:
<https://gsa.acgov.org/do-business-with-us/county-of-alameda-qualified-contractors-list/>

Q4) No.

Q5) Since this would be the first time that [insert organization name] would be reapplying for funding under the current leadership team, would the county be able to provide technical guidance on the re-application process?

Q5) Technical assistance will not be provided.

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VENDOR BID LIST

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This RFP is being issued to all vendors on the Vendor Bid List; the following vendor bid list includes contact information for each vendor attendee at the Networking/Bidders Conferences.

	Company Name / Address	Representative	Contact Information
1.	Deb Levine Consulting 447 43rd Street Oakland, CA 94609	Deb Levine	Phone:
			E-Mail: levinedeb@gmail.com
			Prime Contractor: No
			Subcontractor: Yes
2.	East Bay Getting to Zero 1000 Broadway, #480 Oakland	Yamini Oseguera-Bhatnagar	Certified SLEB: Yes
			Phone: 5102891662
			E-Mail: Yamini@ebgtz.org
			Prime Contractor: No
3.	Yvette A. Flunder Foundation 8400 Enterprise Way Oakland, CA 94621	Gloria Crowell	Subcontractor: Yes
			Certified SLEB: No
			Phone: 510-913-5694
			E-Mail: croglo@pacbell.net
4.	AIDS Healthcare Foundation 6255 W. Sunset Blvd., Floor 21 Los Angeles, CA 90028	Marie Garcia	Prime Contractor: Yes
			Subcontractor: No
			Certified SLEB:
			Phone: 323/860-5200
5.	Pacific Center for Human Growth	Andrea Bichan	E-Mail: grants@pacificcenter.org
			Prime Contractor: Yes
			Subcontractor: No
			Certified SLEB: 510c3
6.	Simple HealthKit 46421 Landing Pkwy Fremont, CA 94538	Kyle Edminson	Phone:
			E-Mail: kedminson@simplehealthkit.com
			Prime Contractor: Yes
			Subcontractor: No

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	Company Name / Address	Representative	Contact Information
			Certified SLEB:
7.	UCSF Benioff Children's Hospital Oakland 747 52nd Street Oakland, CA 94609	Teresa Courville	Phone: 510-428-3336 x 2827
			E-Mail: Teresa.courville@ucsf.edu
			Prime Contractor: Yes
			Subcontractor: No
			Certified SLEB: No
8.	East Bay Advanced Care	Tony Sillemo	Phone: 510-869-8485
			E-Mail: Anthony.Sillemon@sutterhealth.org
			Prime Contractor: Yes
			Subcontractor: No
			Certified SLEB:
9.	East Bay Getting to Zero 1000 Broadway Suite 480 Oakland, CA 94606	Jayne Gagliano	Phone: 925-200-9715
			E-Mail: jayne@ebgtz.org
			Prime Contractor: No
			Subcontractor: Yes
			Certified SLEB:
10.	AIDS Healthcare Foundation 238 E 18th Street Oakland, CA 94606	Christopher Mejia	Phone: 415-404-5303
			E-Mail: christopher.mejia@ahf.org
			Prime Contractor: Yes
			Subcontractor: No
			Certified SLEB:
11.	LifeLong Medical Care 2344 Sixth Street Berkeley CA 94710	Shelagh Little	Phone: 510-981-4157
			E-Mail: slittle@lifelongmedical.org
			Prime Contractor: Yes
			Subcontractor: No
			Certified SLEB:
12.	East Bay Getting to Zero 1000 Broadway, #480 Oakland, CA 94607	ZJ Eskman	Phone: 9164942742
			E-Mail: zj@ebgtz.org
			Prime Contractor: No
			Subcontractor: Yes
			Certified SLEB: 501(c) – Non profit
13.	Dream Youth Clinic 583 5th Street Suite A Oakland, CA 94607	Aisha Mays	Phone: 5104578767
			E-Mail: draisha@dreamyouthclinic.org
			Prime Contractor: Yes
			Subcontractor: No
			Certified SLEB:
14.	Native American Health Center 3124 International Blvd. Oakland, CA 94601	Christian Radziwon	Phone: 510-434-5433
			E-Mail: Christianr@nativehealth.org
			Prime Contractor: Yes

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	Company Name / Address	Representative	Contact Information
			Subcontractor: No
			Certified SLEB: No
15.	Y A Flunder Foundation 8400 Enterprise Road Oakland, CA 94621	Toni Dunbar	Phone: 4157281709
			E-Mail: dunbart1@pm.me
			Prime Contractor: Yes
			Subcontractor: No
			Certified SLEB: Yes
16.	Asian Health Services 310 8th St, Suite 103 Oakland, CA 94607	David Gonzalez	Phone: 510-410-2226
			E-Mail: dgonzalez@ahschc.org
			Prime Contractor: Yes
			Subcontractor: No
			Certified SLEB: Unknown
17.	AIDS Healthcare 6255 W. Sunset Blvd 21st Floor Los Angeles, CA 90028	Randi Burger	Phone: 954-682-9666
			E-Mail: randi.burger@ahf.org
			Prime Contractor: Yes
			Subcontractor: No
			Certified SLEB:
18.	Resources for Community Development 2220 Oxford Street Berkeley, CA 94704	Alessia Simmonds	Phone: 5109841445
			E-Mail: asimmonds@rcdhousing.org
			Prime Contractor: Yes
			Subcontractor: No
			Certified SLEB: Unknown
19.	La Clinica de la Raza, Inc 1531 Fruitvale Ave Oakland, CA 94601	Carmen Foster	Phone: 5105356417
			E-Mail: cfoster@laclinica.org
			Prime Contractor: Yes
			Subcontractor: No
			Certified SLEB:
20.	LifeLong Medical Care 2344 6th Street Berkeley CA 94710	Renna Khuner-Haber	Phone: 510-292-3661
			E-Mail: rkhaber@lifelongmedical.org
			Prime Contractor: Yes
			Subcontractor: No
			Certified SLEB: No
21.	CALPEP P.O Box 71629 Oakland, CA 94612	Lisa Ryan	Phone: 510-677-8958
			E-Mail: lryan@calpep.org
			Prime Contractor: Yes
			Subcontractor: No
			Certified SLEB: No
22.	Asian Health Services 101 8th Street, Suite 100	Koji Sakakibara	Phone: 510.984.8660
			E-Mail: koji@ahschc.org

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	Company Name / Address	Representative	Contact Information
	Oakland, CA 94607		Prime Contractor: Yes Subcontractor: No Certified SLEB:
23.	LifeLong Medical Care 2344 Sixth St. Berkeley, CA 94710	Teresa Shepard	Phone: 510-981-4124 E-Mail: tshepatd@lifelongmedical.org Prime Contractor: Yes Subcontractor: No Certified SLEB:
24.	AIDS Healthcare Foundation 6255 W Sunset Blvd, 21st Floor Los Angeles, CA, 90028	Denae Denton	Phone: 323-860-5232 E-Mail: Denae.Denton@ahf.org Prime Contractor: Yes Subcontractor: No Certified SLEB:
25.	EBAC	Donna Doty	Phone: 646-801-0583 E-Mail: ddoty@htaconsulting.com Prime Contractor: Yes Subcontractor: No Certified SLEB:
26.	AIDS Healthcare Foundation 19300 S. Hamilton Ave. Gardena CA 90248	Marcelino Alcorta	Phone: 806-549-8869 E-Mail: marcelino.alcorta2@ahf.org Prime Contractor: Yes Subcontractor: No Certified SLEB:
27.	La Clinica De La Raza, Inc.	Rumassah Chohan	Phone: E-Mail: rchohan@laclinica.org Prime Contractor: No Subcontractor: Yes Certified SLEB:
28.	Bay Area Community Health 40910 Fremont Boulevard Fremont, CA 94538	Carlene Schmidt	Phone: 408-907-2405 E-Mail: grants@bach.health Prime Contractor: Yes Subcontractor: No Certified SLEB:
29.	Bay Area Community Health	Jae Shim	Phone: 6262005739 E-Mail: Grants@bach.health Prime Contractor: Subcontractor: Certified SLEB:
30.		Ann Petru, MD	Phone: 510-428-3336 x 2289

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	Company Name / Address	Representative	Contact Information
	UCSF Benioff Children's Hospital Oakland 747 Fifty-Second St. Oakland, CA 94609-1809		E-Mail: Ann.Petru@UCSF.edu Prime Contractor: Yes Subcontractor: No Certified SLEB:
31.	Alameda Health System	NeKeshia Jones	Phone: E-Mail: nejones@alamedahealthsystem.org Prime Contractor: Yes Subcontractor: No Certified SLEB: No
32.	LetsGetChecked 330 West 38th Street NY, NY 10018	Thomas Carey	Phone: 2032160056 E-Mail: tcarey@letsgetchecked.com Prime Contractor: Yes Subcontractor: No Certified SLEB: No
33.	Primary Care at Home, INC. 400 - 29th Street, Suite 306 Oakland, CA. 94609	Anh Nguyen	Phone: 510-320-2711 E-Mail: anguyen@pcahi.org Prime Contractor: Yes Subcontractor: No Certified SLEB: No
34.	Contra Costa Health, HIV/AIDS Program 2500 Bates Avenue, Suite B Concord, CA 94520	Paul Leung	Phone: 925-313-6740 E-Mail: paul.leung@cchealth.org Prime Contractor: Yes Subcontractor: No Certified SLEB: No
35.	Wellness Equity Alliance 250 Quail Ridge Rd., Scotts Valley, CA 95066	Amie Bond	Phone: 408-341-9606 E-Mail: amie@wellnessequityalliance.com Prime Contractor: Yes Subcontractor: No Certified SLEB: No
36.	UCSF Benioff Children's Hospital Oakland, Division of Infectious Diseases 747 52nd Street Oakland, CA 94609	Ellen James	Phone: 510-428-3885 x4294 E-Mail: ellen.james2@ucsf.edu Prime Contractor: No Subcontractor: Yes Certified SLEB: No